

PARTNER

Eric W. Spears

E espears@murphyaustin.com

T. 916-446-2300 x3131



PRACTICE AREAS

Corporate and Business

EDUCATION

University of California,
Hastings College of the
Law
J.D., *cum laude*, 2014

University of California,
Davis
B.A., Political Science,
highest honors, and
History, *honors*, 2010
Phi Beta Kappa

ADMISSIONS

California

LEADERSHIP

Sacramento Metro
Chamber, Leadership
Sacramento, Class of 2024

Sacramento County Bar
Association, President
(2020)

Varsity Golf Team Coach,
Colfax High School (2011)

MEMBERSHIPS

Sacramento County Bar
Association, Business
Section

OVERVIEW

Eric Spears is a business lawyer. His broad-based business practice includes advising companies and individuals on choice of entity, entity formation and governance, mergers and acquisitions, debt and equity securities offerings, commercial finance, trademark and other intellectual property matters, contract drafting and negotiation, and general business counseling.

Eric received his B.A. in Political Science, *with highest honors*, and History, *with honors*, from University of California, Davis, and received his J.D., *cum laude*, from University of California, Hastings College of Law. During law school, Eric earned multiple top student awards and served as a teaching assistant for Moot Court and Legal Writing and Research courses.

In recognition for his excellence in business and corporate law, Eric was named as a Rising Star in the 2020 through 2024 editions of *Northern California Super Lawyers* and named in *Sacramento/Sactown Magazine's 2023 and 2024 Top Lawyers Lists*.

EXPERIENCE

Representative Matters

- Advising companies and individuals through all stages of the business life cycle, including choice of entity, entity formation and governance, general contract matters, capital raises, sales and acquisitions, and dissolution.
- Organizing corporations, limited liability companies, limited partnerships and general partnerships, including preparing charter documents and drafting and negotiating key stakeholder agreements such as buy-sell agreements, shareholders' agreements, operating agreements, limited partnership agreements, general partnership agreements, investor rights agreements, and voting agreements.

- Structuring, negotiating, documenting and closing a wide variety of strategic transactions, including asset sales/acquisitions, equity sales/acquisitions, and mergers.
- Representing issuers and investors in connection with debt and equity securities offerings, including advising issuers on federal and state securities law compliance and preparing and negotiating private placement memoranda and other offering documents.
- Counseling companies in obtaining trademark registration from the United States Patent and Trademark Office.

Publications

- [“Reap the Benefits of a Document Retention Policy,”](#) co-authored with Brian Bowen (September 3, 2020)

HONORS

- Named a Rising Star in *Northern California Super Lawyers*, Business and Corporate (2020-2024)
- Named in *Sacramento/Sactown Magazine’s* Top Lawyers List, Business/Corporate (2023-2024)