

OF COUNSEL

## Melinda L. Sesto

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T. (916) 446-2300 x3061



### PRACTICE AREAS

Corporate and Business  
Real Estate

### EDUCATION

Loyola Law School, Los Angeles  
J.D., *cum laude*, 1999  
*Order of the Coif*  
  
University of California, Santa Barbara  
B.A., Business Economics  
*Dean's List*

### ADMISSIONS

California

### LEADERSHIP

Aids Legal Referral Panel,  
former Pro Bono panel  
Attorney  
  
Legal Assistance for  
Seniors in Oakland, former  
Board of Directors  
Member  
  
Sausalito Historic  
Landmarks Board, former  
Board Member

### MEMBERSHIPS

Sacramento County Bar  
Association, Real Estate  
and Business Sections

### OVERVIEW

Melinda's practice focuses on commercial real estate, finance and general business matters. Melinda has represented institutional lenders, investors, developers, startups, privately held companies, large corporations, and nonprofits. In addition to her law firm experience, Melinda gained valuable experience negotiating and analyzing complex insurance claims, and co-creating, developing and promoting largescale music and microbrewery festivals. She is an advocate and problem solver with a strong background in analyzing risk and negotiating and achieving effective legal and business solutions.

Prior to joining Murphy Austin, Melinda practiced in the Real Estate Group at Lubin Olson, the Real Estate and Finance Groups at Buchalter, and in the Corporate and Business Solutions Groups at Reed Smith. She has lectured on, and written about, title insurance coverage, trusts as borrowers / guarantors and various lending and workout issues.

Melinda earned her J.D., *cum laude*, from Loyola Law School, Los Angeles, where she was a member of Order of the Coif. She received her B.A. in Business Economics from University of California, Santa Barbara, where she earned *Dean's Honors* and earned entry into the Economics Honor's Society.

### EXPERIENCE

- Representation of lenders and borrowers in structuring and negotiating secured loans for all asset types, including portfolio mortgage loans, asset--based lending transactions, agricultural loans, construction loans, syndications, participations, and mezzanine lending.
- Counsel to Institutional investors, developers and lenders in office, industrial, retail, multifamily and land acquisitions and dispositions (including REO

properties), SNDAs, leasing, and advising on related real property issues including title insurance, zoning compliance, REAs and CC&Rs.

- Representation of secured creditors and loan servicers in complex workouts and the restructuring of troubled real estate loans, including loan modifications, forbearance agreements and commercial foreclosures.
- Counseled corporate and nonprofit clients with respect to securities compliance, corporate/partnership matters, general contracts, guarantees, releases and indemnity agreements.